



SE SHARING
EXCESS

LET'S FREE FOOD

2025 Annual Impact Report

**100+ MILLION POUNDS OF FOOD
RESCUED IN 2025**

A record-breaking year that doubled
our lifetime impact.

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Letter from Our Founder

2025 was a defining year for Sharing Excess.

Across the country, demand for food assistance continued to rise as families faced increasing economic pressure. At the same time, enormous amounts of food move through our supply chains every day without ever reaching the people who need it.

Our work exists in the space between those two realities.

This year, Sharing Excess rescued more than **100 million pounds of food**, the most in our history.

In just twelve months, we **doubled our lifetime impact**, bringing our total food rescued to **over 205 million pounds since our founding**.

But this milestone represents more than growth.

It reflects the strength of a network built by farmers, wholesalers, retailers, volunteers, and community partners who believe food should reach people, not landfills.

Together, we are building the systems needed to share excess at scale. Thank you for being part of this movement.



Evan Ehlers
Founder & CEO



THE YEAR AT A GLANCE

Moments That Defined 2025

Five moments captured the scale and direction of our work this year.



100 Million Pounds Rescued

For the first time in our history, Sharing Excess rescued **over 100 million pounds of food in a single year.**



Detroit Produce Terminal Launch

In June, we launched a new produce market hub at the **Detroit Produce Terminal** in partnership with **Metro Food Rescue** and in our first 6 months we rescued over **8M lbs of food.**



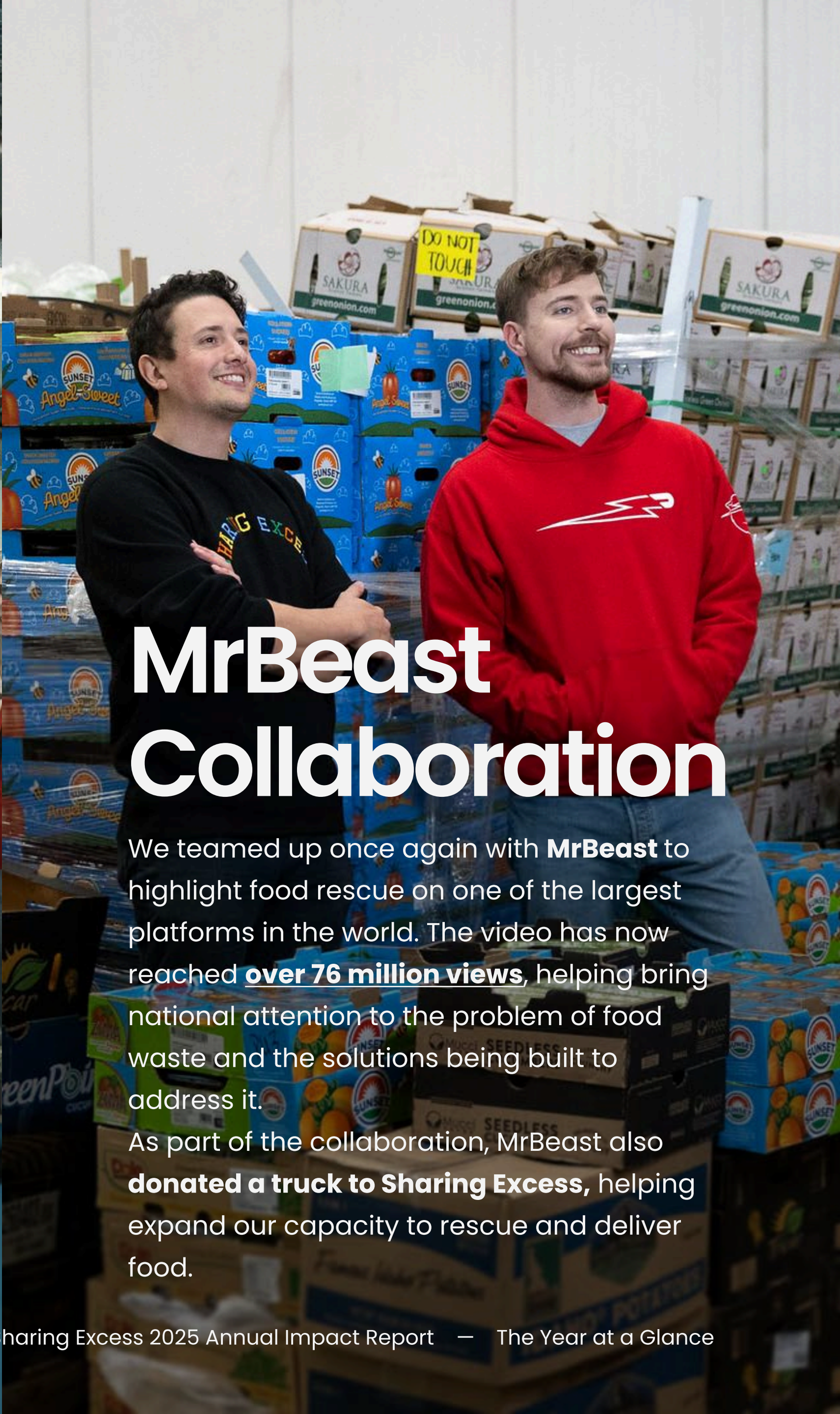
SNAP Cuts

When SNAP disruptions created a surge in food insecurity, our network mobilized quickly to deliver emergency food support. Generous donors sponsored **100 truck loads** of emergency relief, equivalent to **3,500,000 lbs** of fresh, rescued produce.



International Exploration

Our team began exploring international food rescue systems through visits and pilot work in **Colombia and Guatemala**.



MrBeast Collaboration

We teamed up once again with **MrBeast** to highlight food rescue on one of the largest platforms in the world. The video has now reached **over 76 million views**, helping bring national attention to the problem of food waste and the solutions being built to address it. As part of the collaboration, MrBeast also **donated a truck to Sharing Excess**, helping expand our capacity to rescue and deliver food.

A Record-Breaking Year

For the first time since our founding, Sharing Excess rescued

more than 100 million pounds of food in a single year.

That single milestone **doubled our lifetime impact.**

Since 2018, Sharing Excess has now rescued **205+ million pounds of food:** food that might have gone to waste instead became meals for families across the country.

This acceleration reflects the power of a model built to operate directly inside the food supply chain, rescuing surplus earlier and moving it quickly to communities.





Impact Highlights

100M+

Pounds rescued in 2025

205M+

Pounds rescued since founding

1,500+

Community organizations served

\$375M

Worth of food redistributed

10M+

People reached

IMPACT IN ACTION

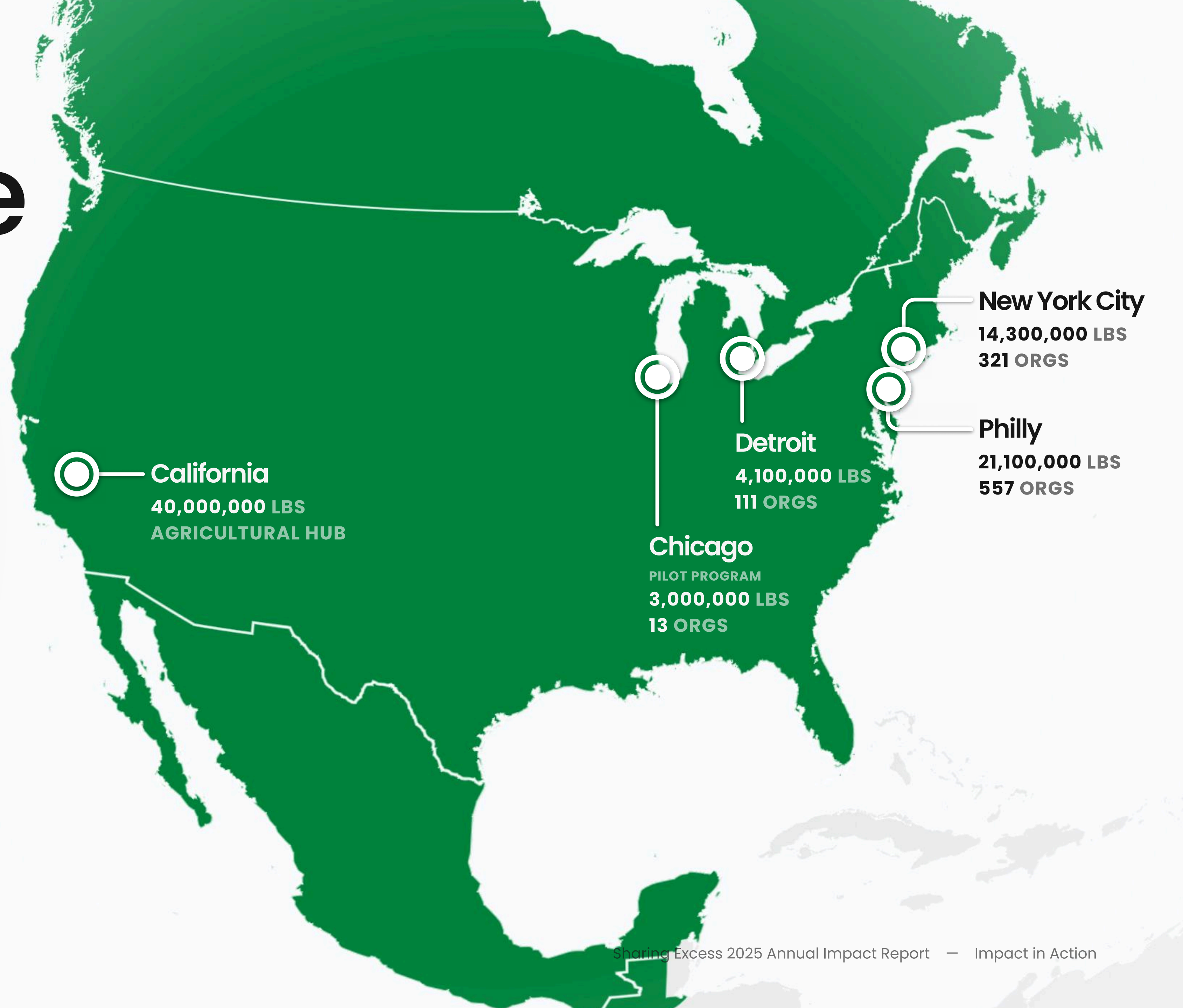
Where We Worked

Sharing Excess now partners with **more than 1,500 organizations nationwide**, delivering rescued food directly to communities that need it most.

Our network includes:

- Food banks
- Community kitchens
- Schools
- Shelters
- Mutual aid organizations

Every pound of food we move is tracked through our technology platform, allowing us to measure impact and improve efficiency across the system.





International Exploration



In April 2025, founders Evan and Victoria were invited by the First Lady of Bogota, Carolina Deik Acosta Madiedo, to explore how food rescue systems operate internationally.

Through conversations with market operators, distributors, and nonprofit organizations our team discovered something striking:

Many of the same logistical gaps that create food waste in the United States also exist across borders.

These conversations led to pilot exploration in **Colombia and Guatemala**, where Sharing Excess began learning how our model could support local partners addressing food insecurity.



These early pilots revealed that food waste and food insecurity are global problems and the opportunity to share excess food exists worldwide.

Programs in Action

Sharing Excess rescues food through three programs designed to intercept surplus at different points in the supply chain.



SE

Sharing Excess

DONATIONS

OUTGOING



Wholesale Rescue

Operating directly inside terminal produce markets allows us to rescue large volumes of fresh produce while it is still easy to redistribute.



Direct Link

Direct Link moves truckloads of surplus food directly from farms and distributors to food banks nationwide.

In 2025, Direct Link accounted for **over 60% of our impact.**



TRADER JOE'S

Retail Rescue

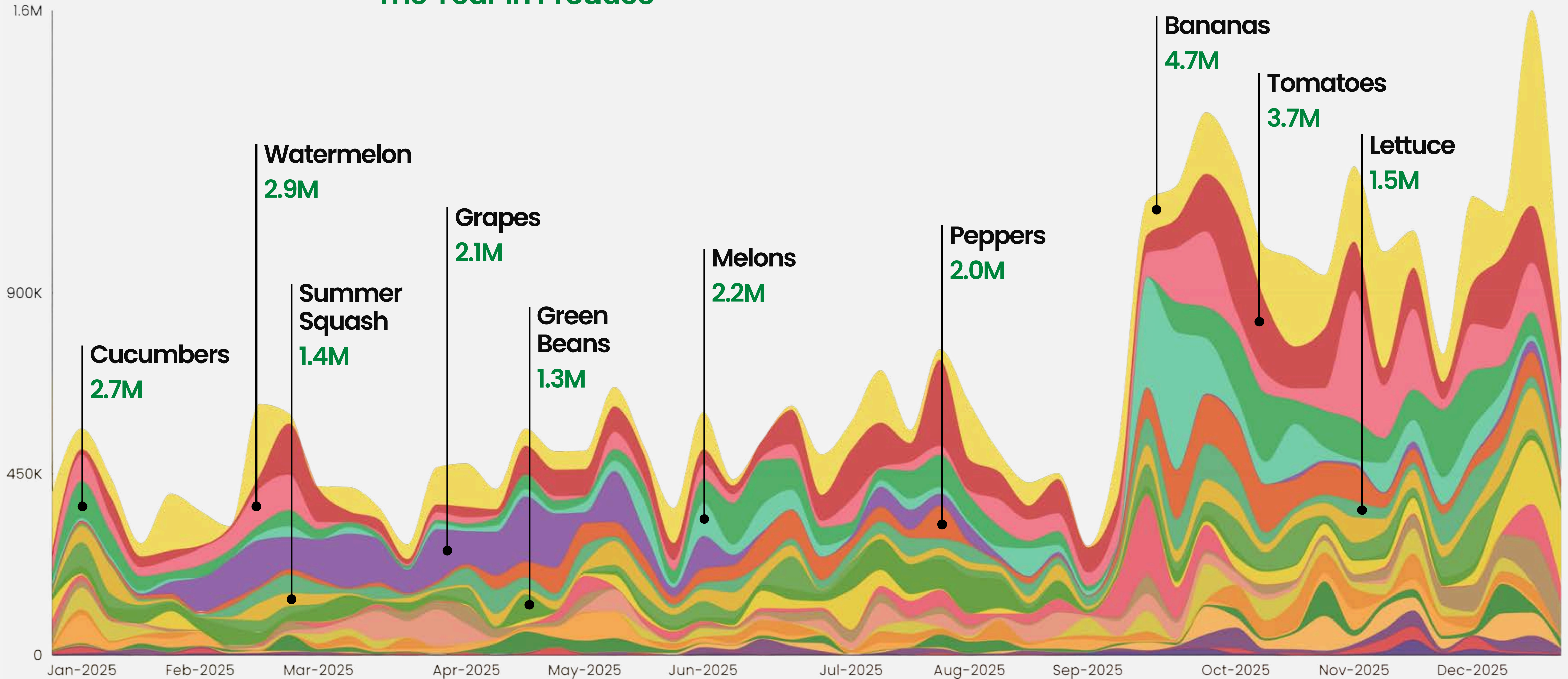
Retail Rescue focuses on last-mile distribution, rescuing food from grocery stores and delivering it directly to nearby community organizations.

Seeing the Data

The Year in Produce

Throughout our rapid growth, our commitment to our founding principles is stronger than ever.

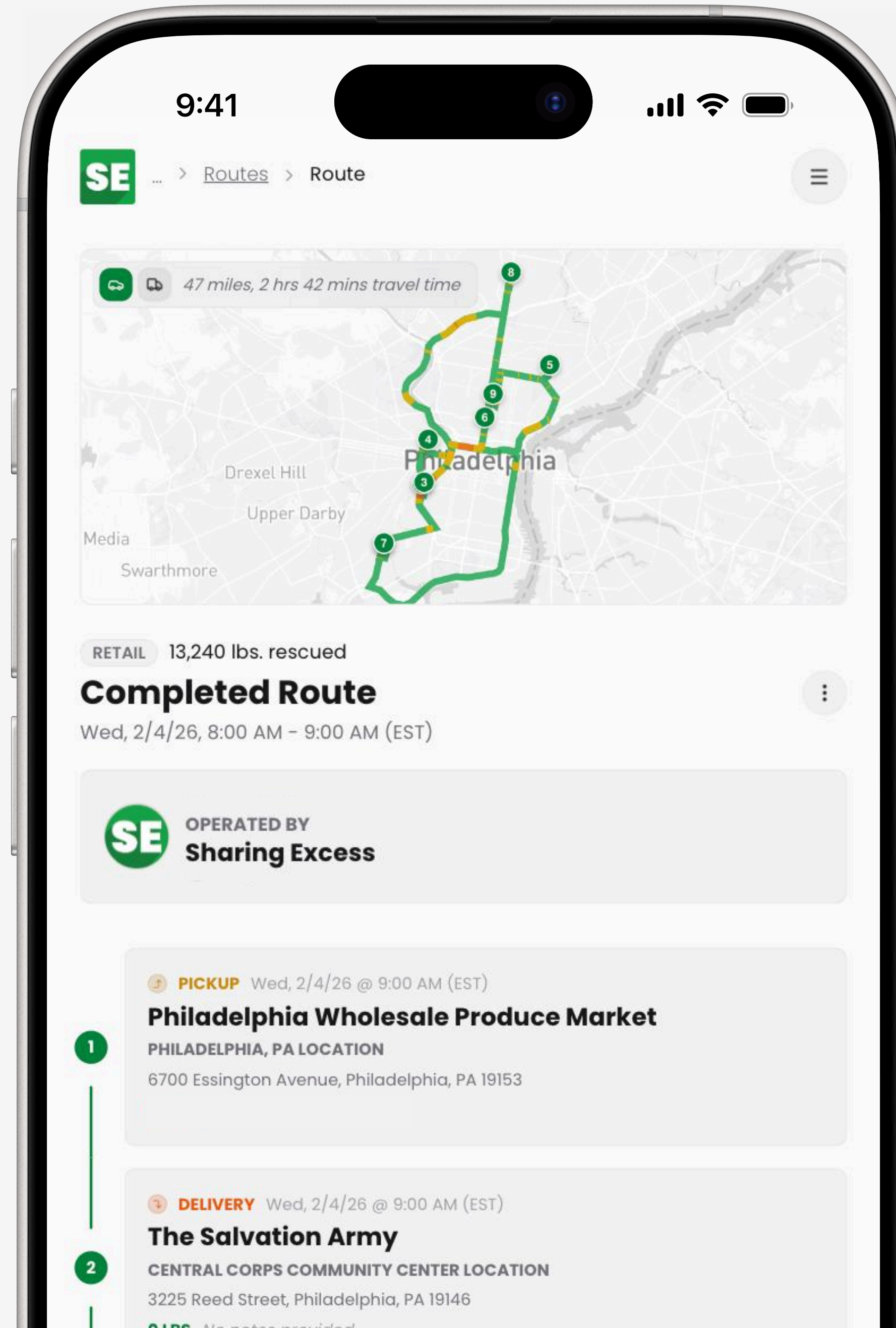
As always, 100% of all public donations fund food rescue.



Seeing the Data

Transparency and Proof

We track every pick up and drop off in our Sharing Excess app. It reports in real time to ensure our donors and local partners can reliably count on food getting where it needs to go.



Local Partners

We work with incredible local partners who know their communities better than anyone else. We manage the logistics so food banks and community organizations can focus their time and efforts on the people they serve.

Expanding Our Produce Market Hubs

In June 2025, Sharing Excess launched a new food rescue hub at the Detroit Produce Terminal in partnership with Metro Food Rescue.

Operating inside terminal markets allows our team to intercept surplus food earlier in the supply chain, unlocking enormous volumes of fresh produce that would otherwise go to waste.

The Detroit hub quickly became a critical source of food for community organizations across the region.

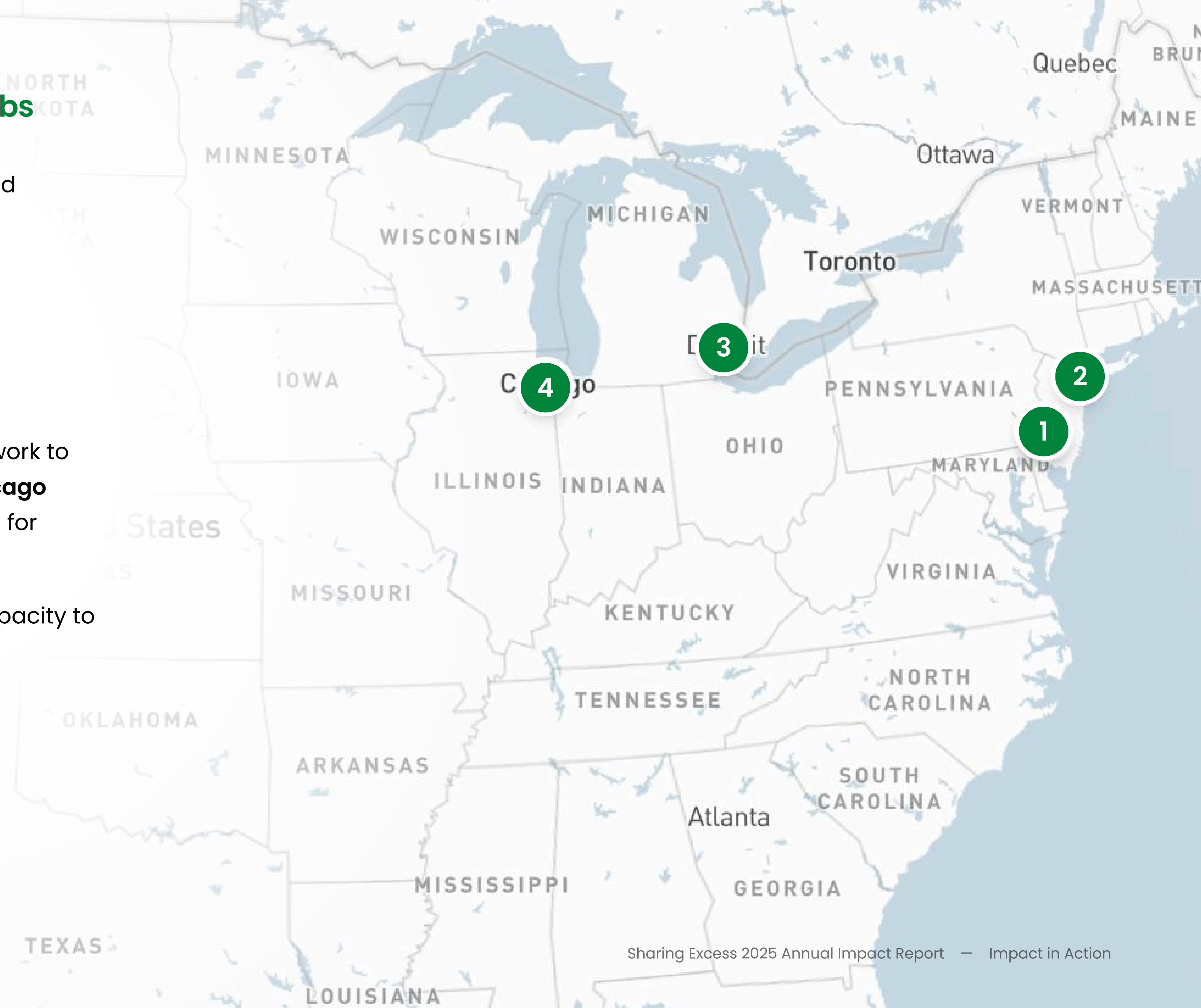


Expanding Our Produce Market Hubs

By the end of 2025, Sharing Excess established operations in:

- 1 Philadelphia Wholesale Produce Market
- 2 Hunts Point Produce Market (Bronx)
- 3 Detroit Produce Terminal
- 4 During the year, we also laid the groundwork to launch our fourth market hub at the **Chicago International Produce Market**, with plans for continued expansion in 2026.

Each new hub dramatically increases our capacity to rescue food at scale.





“Partnering with Sharing Excess has allowed us to share fresh, healthy produce to our patients and community members for free!”

Providing fresh, healthy food at Hub4Health also builds the foundation of understanding that **food is part of healthcare**, and that each of these resources are connected and impact your health.

Food is one of the most requested resources by community members, so Sharing Excess allows us to really respond to the needs of the community and their requests, which in turn **shows people that their voices matter, that they are heard and are loved**. We are so grateful for Sharing Excess and their partnership for our Hub4Health resource fair, and for all the other ways they support our programming to serve the North Philadelphia area.”

OUR COMMUNITY

Community Partner Spotlight

Esperanza Health Center

Sharing Excess works with more than 1,500 community partners nationwide, each playing a critical role in ensuring rescued food reaches the people who need it most.

In 2025, our partnership with Esperanza Health thrived. We stocked their health center fridges weekly and provided produce to their Hub4Health resource fair the third Wednesday of every month.

Through our partnership in 2025:

23,721 lbs

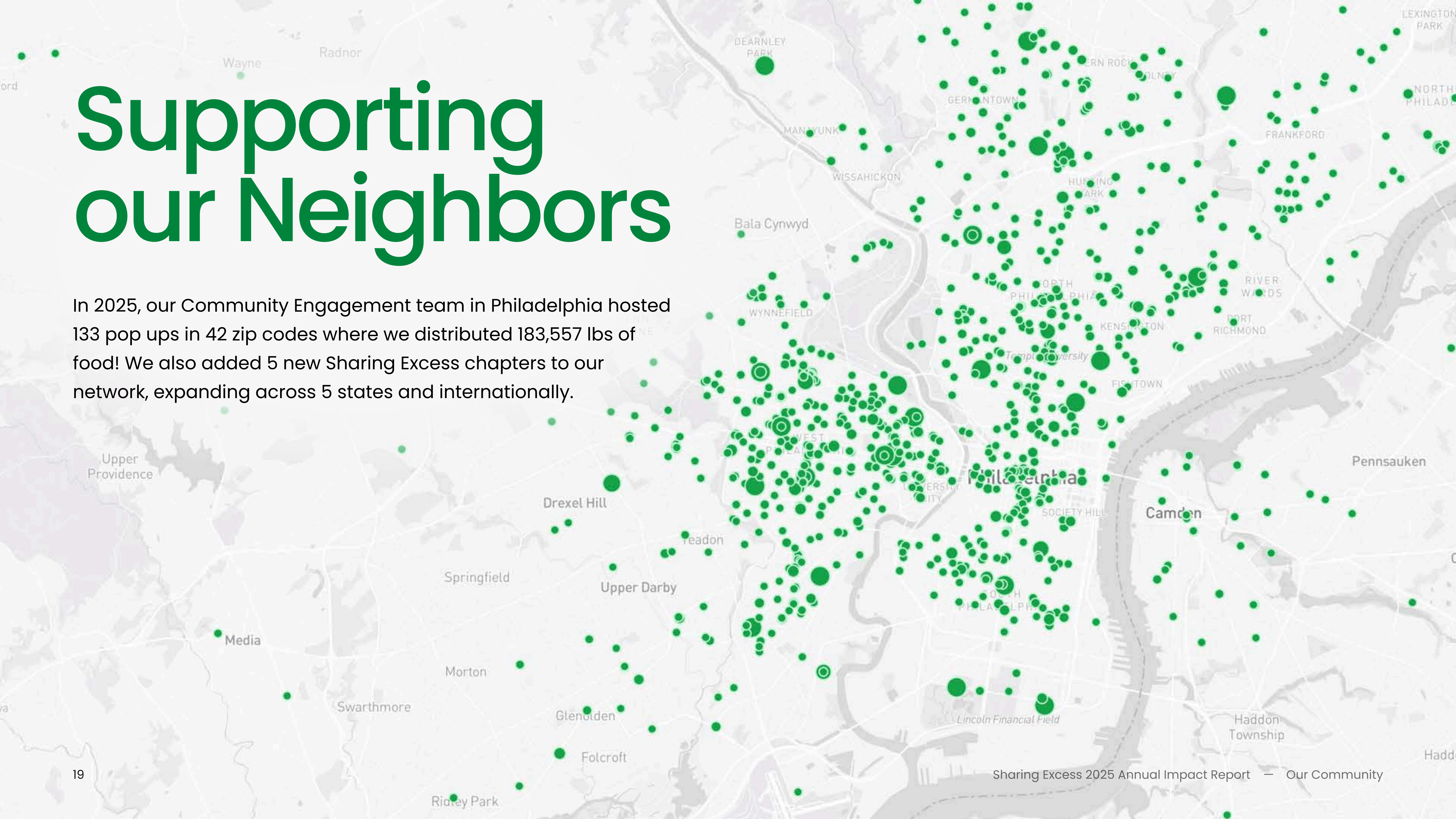
OF FOOD DELIVERED

19,767 meals

PROVIDED TO LOCAL FAMILIES

Supporting our Neighbors

In 2025, our Community Engagement team in Philadelphia hosted 133 pop ups in 42 zip codes where we distributed 183,557 lbs of food! We also added 5 new Sharing Excess chapters to our network, expanding across 5 states and internationally.



Volunteer Spotlight

Behind every food rescue is a network of volunteers making it possible. This year, over 960 volunteers collectively spent nearly 5,000 hours serving their community.

Kim Gromek
Philadelphia, PA

“When I moved to Philadelphia a couple years ago, I was searching for opportunities to build community and give back to my local community in ways that aligned with my values.

It didn’t take long for me to find a match with Sharing Excess, which has provided community through my friendships with the staff, volunteers, and community members we serve, all while combating food insecurity— a cause close to my heart.

My friends within the city and across the country have heard my praises for this organization that’s bettering the lives of thousands. I’m proud to be even a small contribution to its success and look forward to many more shifts at the Sharehouse.”



WSFS
Corporate Volunteer



Total pounds rescued from sorting shifts	25K +
Volunteers	168
Philadelphia Wholesale Produce Market sorting shifts	10
Pop Ups	1

Growing Nationwide Partnerships

In 2025, Sharing Excess expanded partnerships with farms, wholesalers, retailers, and distributors across the country.

These partnerships allow us to intercept surplus earlier in the supply chain and move food quickly to communities.

Every new partnership strengthens the infrastructure needed to share excess at scale.



Sharing Excess ×



This year, our partnership with **Dole** was a major driver in expanding food access across the communities we serve.

By working together to recover and redistribute surplus produce at scale, we were able to **unlock millions of pounds of high-quality food that would have otherwise gone to waste**, ensuring it reached families and local partners who needed it most. At the same time, this collaboration **supported Dole's sustainability goals** by advancing their ESG targets, reducing food waste, and creating measurable social and environmental impact through efficient, mission-driven redistribution.

Rocking for Food Rescue



In 2025, Sharing Excess hit the road with **Mt. Joy** during their North American tour.

Across multiple cities, concertgoers brought canned goods to shows, helping collect **over 500 pounds of food** that were delivered to local community organizations along each leg of the tour.

Fans also helped raise **nearly \$10,000** to support Sharing Excess's mission.

Huge shout out to Matt and the entire band for helping bring awareness to food insecurity and for letting us rock alongside you on tour.

Music, community, and food rescue — all in one place.

Rapid Response in Times of Crisis

In moments of sudden need, the Sharing Excess network is built to act quickly.

In January 2025, during the Los Angeles wildfires, we partnered with organizations on the ground, donation partners like Fyffes and Windset Farms, and our transportation partner WARP, who provided warehouse space as a central donation hub, to deliver food to displaced families and frontline responders. Through these coordinated efforts, we rescued and distributed over 1.6 million pounds of food across Los Angeles, ensuring consistent access to fresh, snackable produce during a time of disruption.



Later in the year, in November, the government shutdown and changes to SNAP benefits triggered an immediate surge in food insecurity nationwide, with food banks seeing demand spike almost overnight.

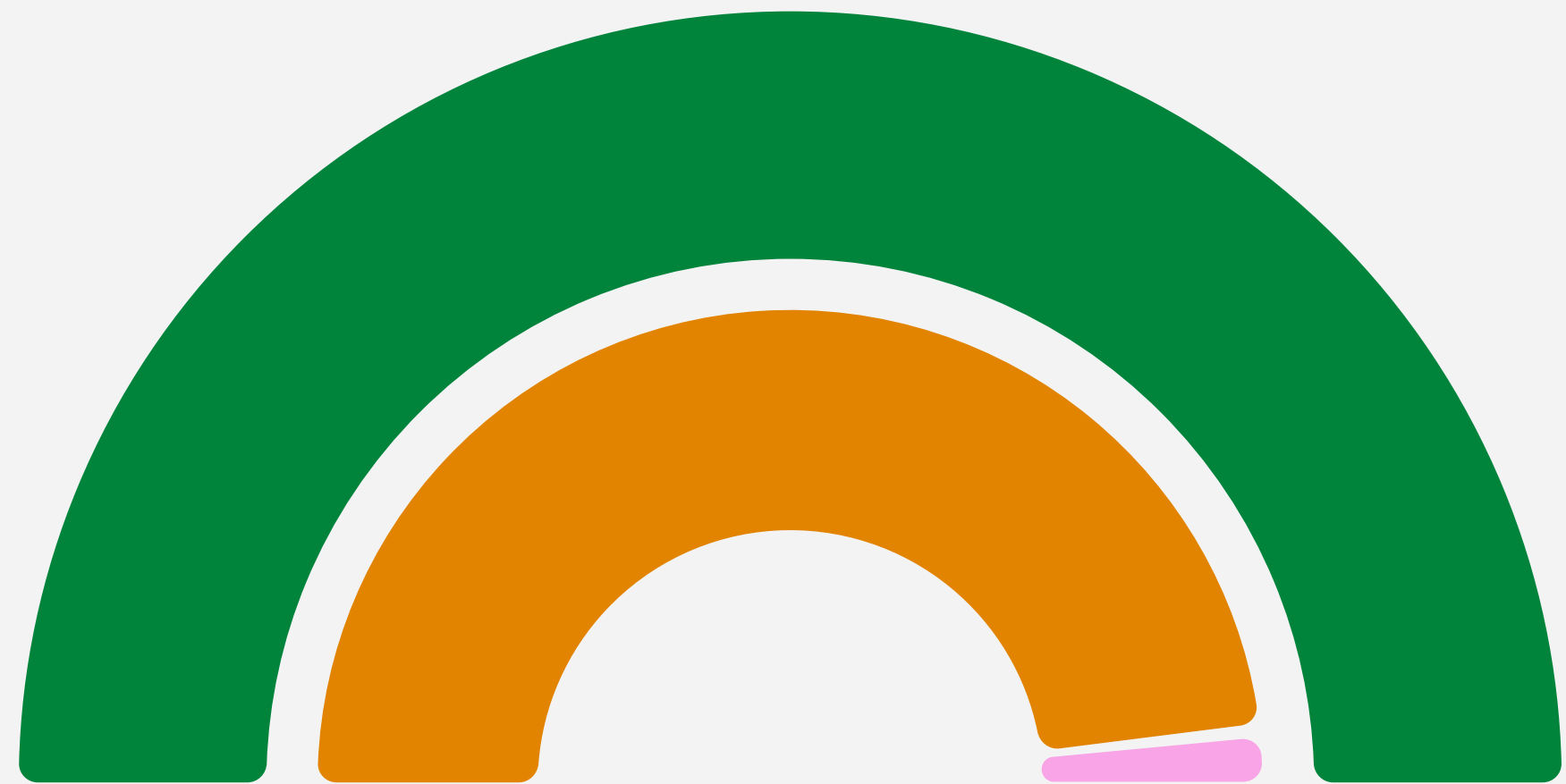
Sharing Excess again moved swiftly. Through our Toy Truck Campaign, we activated partners, volunteers, and donors to deliver emergency food support where it was needed most. Within weeks, we helped move over 200 truckloads of food, equivalent to 7 million pounds, to organizations serving families facing increased demand. This rescued food, that would have otherwise been thrown away, became a **lifeline** for many.

These moments underscore the strength, flexibility, and speed of the Sharing Excess network when communities need it most.



Finances

Total Revenue + Expense



TOTAL REVENUE

\$295,015,165

TOTAL EXPENSE

\$291,283,784

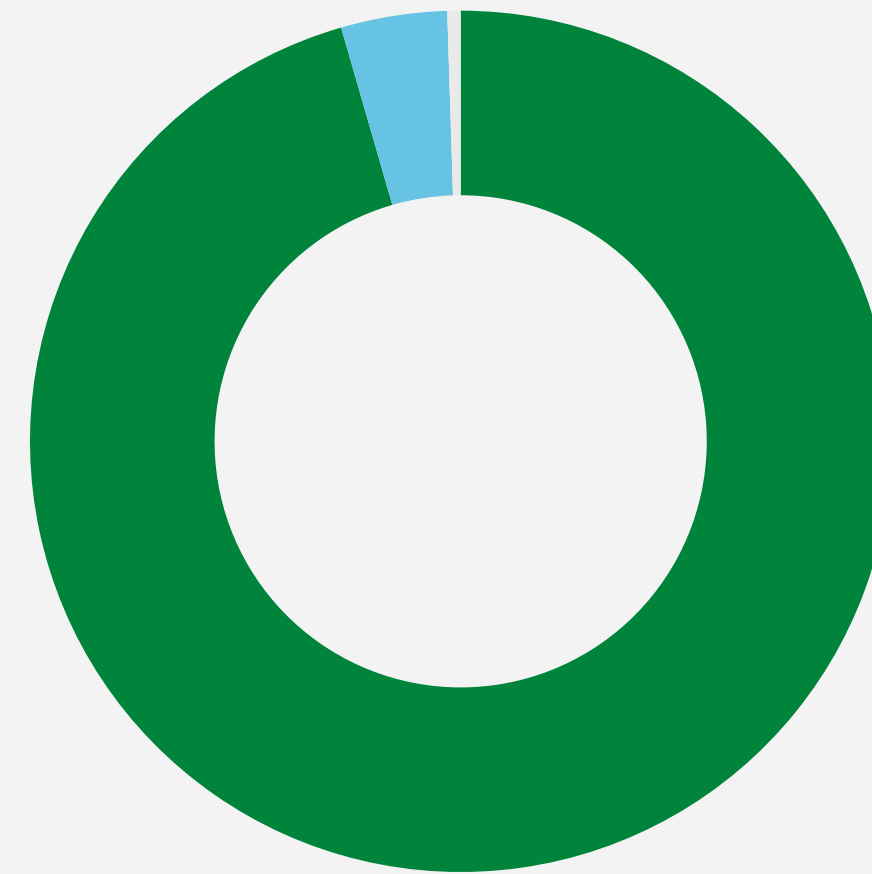
↑ **+300%**

Revenue increased over 300% from 2024 to 2025.

NET REVENUE

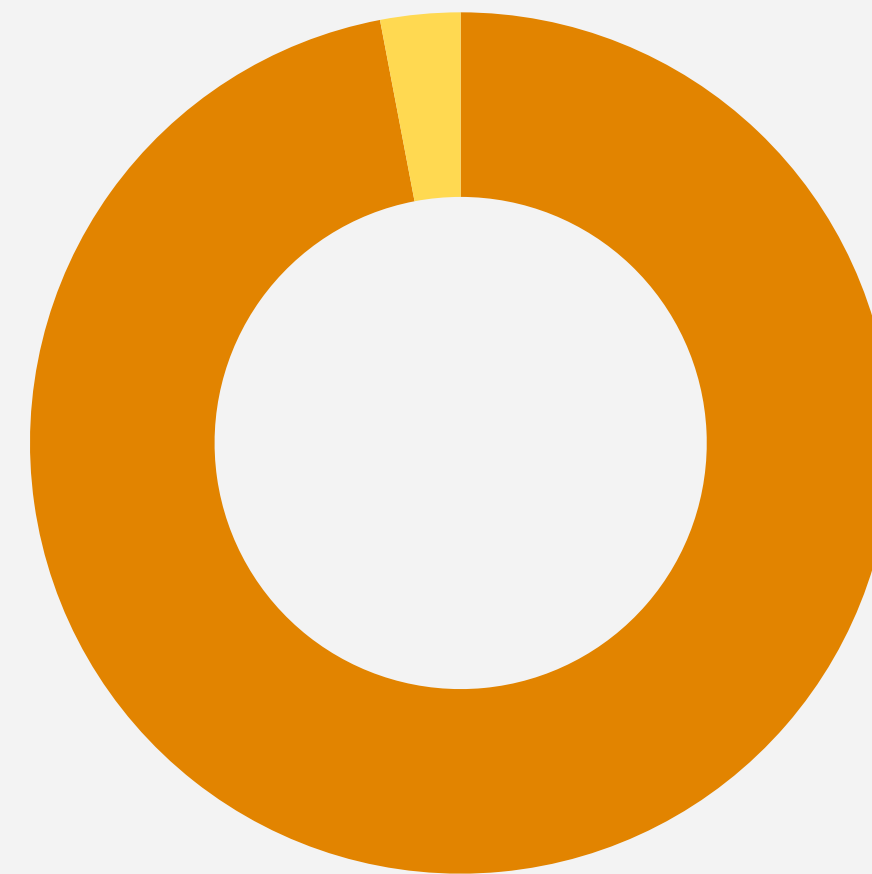
\$3,731,381

Revenue Breakdown



■ In-Kind Food Donations	96%	• \$283,532,563
■ Donations and Grants	4%	• \$11,482,602
Foundation Grants	51%	• \$5,799,650
Individual Donations	26%	• \$2,935,617
Corporate Donations	11%	• \$1,316,055
Earned Income	10%	• \$1,165,966
Government Grants	2%	• \$216,883
■ Other		\$48,331
Total		\$295,015,165

Expense Breakdown



■ In-Kind Food Donations	97%	• \$283,546,662
■ Total Spent (Not In-Kind)	3%	• \$7,737,122
Programs	74%	• \$5,728,397
Management	14%	• \$1,098,845
Fundraising	12%	• \$909,881
Total		\$291,283,784



Environmental Impact

Food waste accounts for roughly **8% of global greenhouse gas emissions**.

By rescuing food before it reaches landfills, Sharing Excess helps reduce methane emissions while conserving water, land, and energy resources.

To date, our work has **diverted over 784 million pounds of greenhouse gas emissions**.

Reducing food waste is one of the fastest climate actions available today.

Media Features and Awards



Philadelphia Inquirer Changemaker Spotlight



6abc: How a Philly-based nonprofit is helping feed those in need



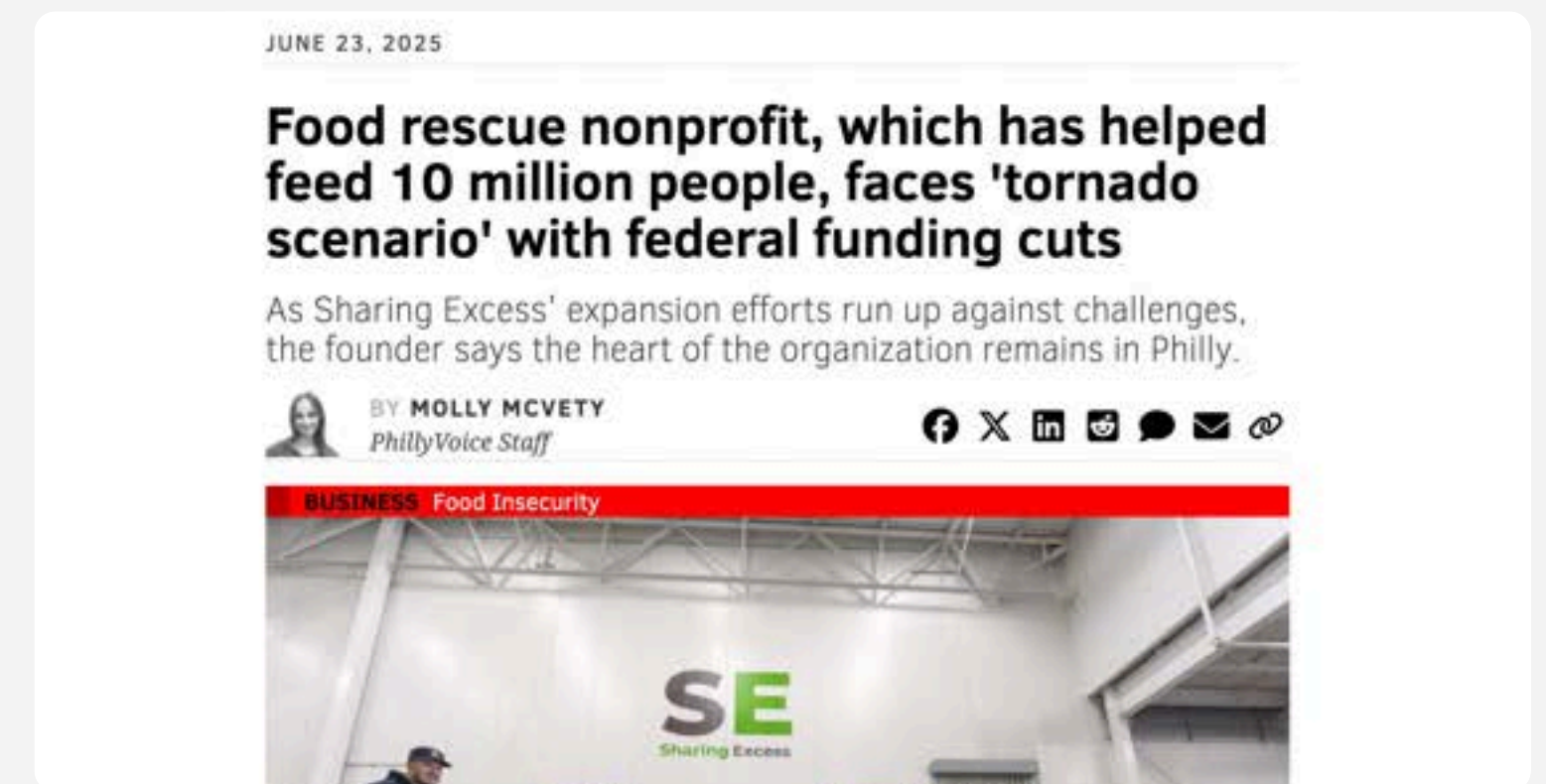
SE × Tony Robbins SNAP Cut Relief Collaboration



PHL 17 *Positively Philly* Interview Segment



SE × Pew Charitable Trusts Podcast: Turning Surplus Food into Millions of Meals



Philly Voice Article: Federal Funding Cuts & Food Access

Media Features and Awards



Philadelphia Magazine's 2025 Luminary Leader: COO Victoria Wilson



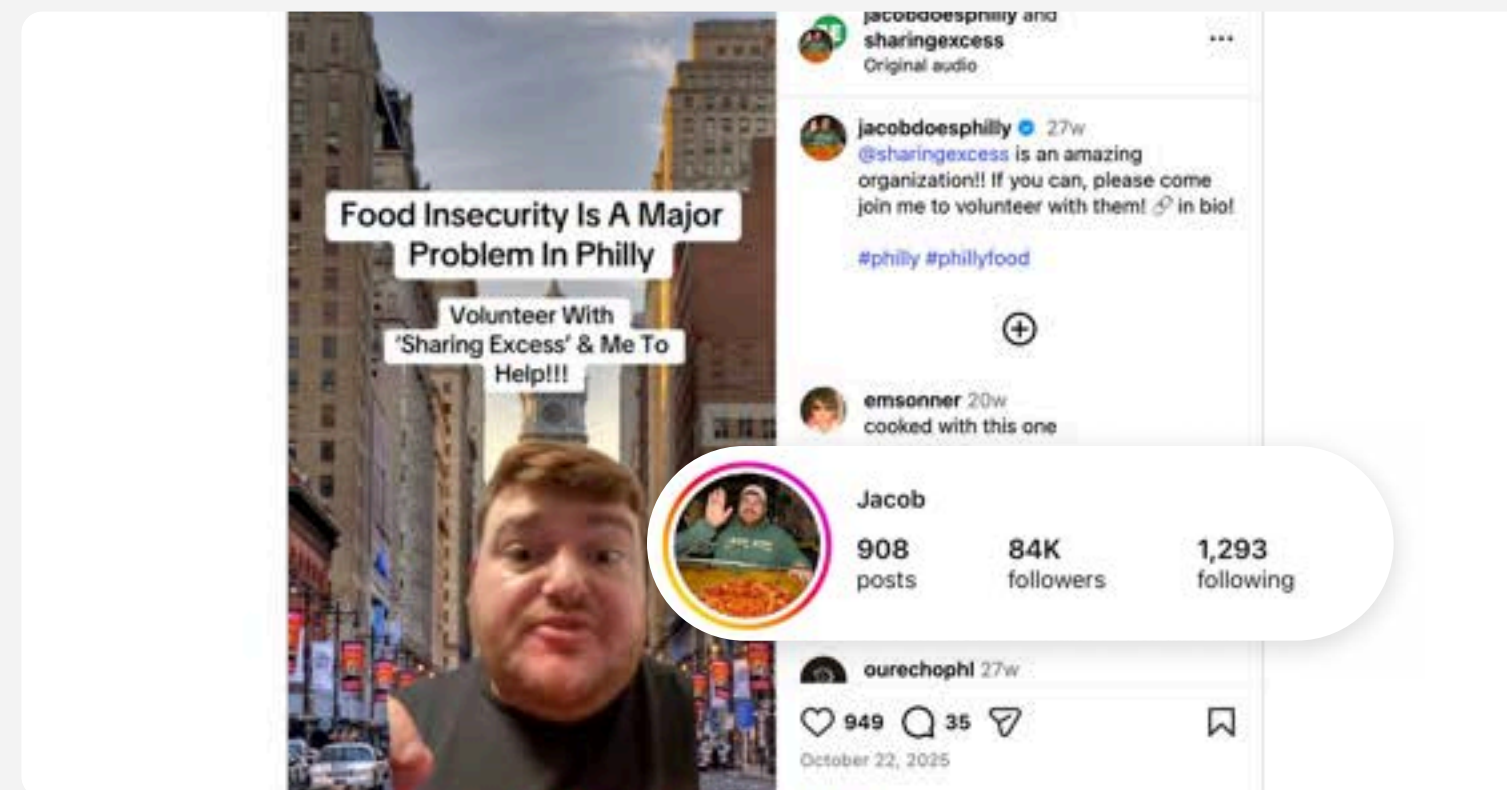
SE × Firsttrust Bank: Local Nonprofit Expands Food Rescue Efforts



SE × Pew: An Inside Look Into One of America's Largest Food Rescue Programs



WHYY Article: Philly-based nonprofit launches food-mapping website



SE × @Jacobdoesphilly Collaboration



PA Food Merchants Association Feature

Looking Ahead

The systems we've built are proving that food rescue can scale.

In the years ahead, Sharing Excess will continue expanding produce market operations, strengthening national partnerships, and building the infrastructure needed to move food where it is needed most.

Our long-term vision is bold:

To close the national meal gap.

The food already exists.

Now we are building the systems to share it.





Thank You to Our Community

This Work Is Powered by People

Sharing Excess exists because of a community that believes food should never go to waste while people go hungry.

Every pound of food rescued represents the collective effort of farmers, food businesses, volunteers, donors, artists, and community organizations working together to share excess.

In 2025, that community helped us rescue more than 100 million pounds of food and deliver it to neighborhoods across the country.

To everyone who showed up this year, thank you.

Thank you to the farmers and wholesalers who donated surplus food and are changing the food system as we know it.

Thank you to the community organizations who know their communities best and distribute food every day.

Thank you to the volunteers who sort produce, pack trucks, and power our operations, rain or shine.

Thank you to the donors and supporters who are kind enough to propel their compassion into action.

This movement continues to grow because of people like you. Together, we are proving that when communities work together, excess can become access.



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Let's Free Food.

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